



Making you  
**successful** in the  
**digital world!**

Best services for our customers:  
IT services of q.beyond



# Digitalisation **beyond** the conventional

q.beyond is an IT service provider with a comprehensive range of consulting services, a state-of-the-art solutions portfolio and an excellent service for medium-sized businesses. Whether cloud, Microsoft, SAP, cyber security, custom software development or data intelligence: we design holistic solutions for you that are perfectly tailored to your organisation and can be scaled up at any time. Intelligently networked and from one single source.

Our turnkey solutions and proprietary software applications benefit retailers, manufacturers and logistics companies, as well as financial services providers and public administrations.

**Personal, competent, best IT service:**

**This is q.beyond.**

# q.beyond at a glance

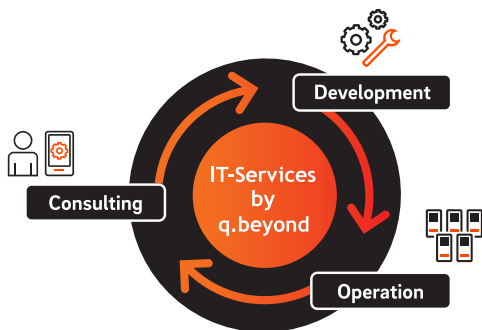
- We maintain strong partnerships with **Microsoft, SAP, Deutsche Telekom and Vodafone.**
- Our SAP services for SME customers received the **"Best in Class"** award from the market research institute PAC.
- In the **Microsoft Cloud Partner Program**, q.beyond has received 5 awards as well as 5 seals for proven specialisations.
- We built up **20 years of experience** in the field of digitalisation.
- Our customers can rely on our **excellent 24/7 service.**
- **6,500 m<sup>2</sup> area of TÜV and ISO certified high-security data centres** guarantee the highest IT security.
- With **13 locations** throughout Germany as well as Latvia and Spain, q.beyond is always close to its customers.
- We have **more than 1,000 people** working for our customers.
- We take sustainability very seriously.  
We will be **carbon neutral by 2025.**



# Digitalisation beyond isolated solutions

**From analysis and consulting, through migration and development to operation and support: you receive precisely the services that support you in the respective stage of the digital transformation.**

- After a detailed analysis of your application landscape and your IT processes, we work with you to develop a targeted and transparent roadmap for the digitalisation of your business models – from IT strategy to concrete action plans.
- With our software expertise, we implement digitalisation strategies into concrete solutions, develop applications, test the systems and train your employees.
- We ensure smooth IT operations in your organisation. This also includes continuous monitoring, maintenance and optimisation of your application landscape.



*"It was important to us to get the relocation of our IT infrastructure, including the installation and dismantling of the hardware, from one single source, and that is exactly what q.beyond was able to offer us. We are very pleased that we were able to implement this project in such a short time."*

**Sven Kares**

Principle IT Admin at CoreMedia

# Digitalisation beyond short term

**Your success is our driving force. Starting with you at your organisation's current position, we work with you on the path to your digital future. Our consulting services and our forward-looking solutions guarantee the highest IT security, resilience and sustainability – today and tomorrow. This way you are always one step ahead of your competitors.**

## Data is your greatest asset

With our Private and Public Cloud services, we ensure reliability, maximum availability and the highest levels of data security and data protection. We provide our Private Cloud services from our own certified high-security data centres in Germany. Without compromise for a permanent all-round protection for all the sensitive areas of your business.

## Reducing the carbon footprint together

q.beyond is already reducing CO<sub>2</sub> emissions and aims to be climate-neutral by 2025. Our digital service portfolio supports you in making your business processes more sustainable, using resources more efficiently and reducing your carbon footprint.

*"With q.beyond's active support, the transformation to a modern digital workplace environment in BVR has picked up speed considerably. In doing so, we are creating a future-oriented co-operation at BVR and in the cooperative FinanzGruppe."*

**Thomas Herbarth**

Chief Digital Officer at BVR

# Service and quality beyond standard

**Heart and soul are our greatest asset. We work with people who, with excellent technical expertise, pull out all the stops for the IT projects of our customers.**

We are there for you around-the-clock – always at eye level and always close to you. We provide the best IT service for your organisation.

With a passion for IT and the right amount of pragmatism we develop together with you holistic, high-quality solutions that create added value today and in the future.

## q.beyond: Digitalisation with competence and passion.

*"The decision criterion number one in favour of q.beyond: We were looking for a competent IT service partner at eye level – from SME to SME. With our needs, we are not just another number. Instead, we have personal contacts who help us in an uncomplicated way."*

**Frank Hennigfeld**

Chief Digital Officer at Wempe

***"The close involvement of all departments at all levels throughout the project was key to our success. We also benefited from the long-standing partnership between our company and the q.beyond team, during which extensive industry, business and process know-how was jointly built up and then further developed in the project."***

**Frank Ihlenfeldt**

Chief Information Officer at Harry-Brot



***"Anyone looking for a pragmatic approach to digital transformation is in the right place at q.beyond."***

**Thies Rixen**

Chief Executive Officer at q.beyond